



# Venkatesh Selvaraj

Senior Manager Apparel Sourcing

- O Dhaka, Bangladesh
- Venkatesh is Available to work

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## Work Preference

Location: Open to relocate

**Employment:** 

#### **Skills**

Childrenswear (Advanced)

Knitwear (Advanced)

Menswear (Advanced)

Apparel Sourcing (Advanced)

Strategic Business Planning & Execution...

Competitive, Market & Trend Analysis (Ad...

Managerial Reporting (Advanced)

Cross-functional Leadership (Advanced)

Merchandising, Sourcing, Pricing & Prod...

## Languages

English

Bengali

Tamil

Hindi

## **About**

**BRANDS WORKED WITH** 

Design Arc Asia Ltd. ( Pds Group )

Knitcraft Apparel International

Li & Fung India

Matrix Clothing Pvt. Ltd.

Next Sourcing India

Services

Shop Direct (the Very Group)

# Experience

## Senior Manager – Merchandising & Sourcing

Design Arc Asia Ltd. ( Pds Group ) | Dec 2021 - Jun 2022

Worked for 7 months Customers : NEXT (UK) & PEPCO ( POLAND) Category: Ladies wear & Kids wear KEY SUCCESS : Onboard new customer Pepco & BestandLess

## Senior Merchandising - Sourcing & Operations

Li & Fung India | Apr 2019 - Jun 2021

Worked 2 Years 1 month Category: Kids wear (New-born & Older girls/Older Boys) and Men's wear & Ladies wear (Jersey Department) Brands: NEXT, M&CO, MAMAS & PAPAS KEY SUCCESS: Onboard new customer NEXT and M&co,

## Senior Product Development Merchandiser

Next Sourcing India | Apr 2018 - Mar 2019

Worked 1 Year Handling USD \$ 8 M Business. Category: Kids wear (New-born & Older girls) Knits & Ladies Wear (Casual Knits) Brand: NEXT KEY SUCCESS: Received Best Performer Award 2018

#### Product Merchandiser

Shop Direct (the Very Group) | Apr 2015 - Mar 2018

Worked 3 Years Category: Kids, Ladies wear & Men's wear Brand: VERY KEY SUCCESS: Super Hero Award 1516 Q4! Top 1 recognizer in Asia

#### Senior Merchandiser

Matrix Clothing Pvt. Ltd. | Aug 2013 - Mar 2015

Worked 1.8 Years Category- Kids, Ladies Fashion Tops Jersey Brand: Napapijri - Europe

#### Senior Merchandiser

Knitcraft Apparel International | Mar 2010 - Jul 2013

Worked 3.8 Years Category- Men's wear (Sportswear - Knits) Brands: Calvin Klein Jeans, CHAPS

#### Senior Merchandiser

Services | Jun 2003 - Feb 2010

Worked 6.5 Years Category- Kids, Ladies wear (Knits) Brands: Carter's & Belk, Star Ride Kids -USA, Inter tex Apparel Group -USA