



Ovidiu Racu

Sales Associate

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Languages

Romanian (Native)

English (Native)

About

With a proven track record at Selfridges, I excel in providing exceptional customer service and creating personalised experiences. My adaptability and communication shone at West Norwood Picturehouse, thriving in fast-paced retail environments. Fluent in English and Romanian.

BRANDS WORKED WITH

- West Norwood Picturehouse
- Selfridges
- BRIGHT NETWORK INTERNSHIP
- Spritz

Experience

● Financial Services & Consulting Intern

BRIGHT NETWORK INTERNSHIP | Jun 2023 - Jun 2023

- Completed a work sample provided by PwC where I performed a PESTLE analysis, materiality calculation, stock count, inventory valuation using NRV and historical value, while applying the correct audit procedures.
- Built strong relationships with professionals of all levels which helped to expand my network.

● Customer Service Assistant

West Norwood Picturehouse | Mar 2023 - Now

- Thrived in a dynamic, high-pressure team environment, displaying adaptability in adjusting to changing circumstances and ensuring efficient time management and communication.
- Cultivated strong communication skills, both verbal and written, while maintaining professionalism in interactions with customers, colleagues, and management.



● Sales Associate

Selfridges | Nov 2021 - Feb 2022

- Provided exceptional customer service by developing strong and unique relationships with each customer I interacted with which helped to provide a personalised experience.
- Improved my analytical skills by tracking sales data and inventory and contributing to informed decisions and inventory management.

Education & Training

2021 - 2024

● Royal Holloway, University of London

BSc, Accounting & Finance,

2014 - 2019

● Dunraven Secondary School

12 GCSEs (9-5): Further Maths (A), Maths (8), English (6),