

# Nicolae Radu

Retail Sales Assistant

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## Languages

English (Fluent)

## About

With a strong background in luxury retail sales, I excel at achieving targets and delivering exceptional customer service. My skills include merchandising, stock control, and styling advice. Proficient in managing high-standard clientele relationships, my adaptability suits varied retail environments.

### BRANDS WORKED WITH

- Cloux Ltd
- David Clulow
- Fenwick
- Maje, Harrods

## Experience



### ● Optical Sale Assistant

David Clulow | Dec 2022 - Jul 2023

- Managed to achieve maximum targets on sales
- Great customer service working with high standards clientele
- Merchandising , stock control
- Optical knowledge
- Working with loan schemes and credit checks
- Banking
- Working within a strict guideline and knowledgeable area

### ● Retail Sale Assistant

Maje, Harrods | May 2022 - Aug 2022

- Managed to achieve maximum targets on sales
- Learning KPIs, AVT , UPT and learning how to do EOD plus EOW reports
- Bonded with customers and created a strong relationship with my clients
- Improved my way of advising customers regarding chromatic choices through a program supported by the company
- Delivered high services to royalties such as princess Lama of Saudi
- Opened and closed cash registers and assisted with handling cash
- Answered phone calls to ensure that all- client issues are resolved promptly and professionally

### ● Personal Shopper

Cloux Ltd | Apr 2022 - May 2022

- Providing the clients need in short time
- Advising clients in terms of styling
- High skills of communication



### ● Retail Sale Assistant

Fenwick | Nov 2021 - Mar 2022

- Received and processed payments from sales
- Performed periodic floor audits
- Replenished and rotated product inventory in Women's fashion
- Built relationship with customers
- Making styling and helping customers to find the best product for them

### ● Online Boutique Owner

| Aug 2018 - Jul 2021

## Education & Training

2020 - 2024

### ● Middlesex University

Fashion Design,,

● COLLEGE

GCSE,,