



Abdul Rehman

Sales Assistant | Product Development

📍 London, UK

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Languages

English

About

A sales expert who has done numerous ventures to gain valuable sales skills. Problem solving and attention to detail while keeping standards high is my key skills. I am passionate, focused and ready to take on challenges in my personal and work life. Sales strategy is my passion and interests, I have developed various sales strategies while working with namely.pk, I would love to be part of team who works on an encourage productivity and sales enthusiast.

BRANDS WORKED WITH

Al Rehman Pharmacy

Namely.pk

Swaz International

TK Maxx

Experience

● Finance Executive

Al Rehman Pharmacy | Sep 2022 - Aug 2023

- Generating weekly, monthly, and annual financial reports for management
- Managing AP and AR.
- Developing and implementing internal controls to improve data security and preventing fraudulent activities.
- Reporting any discrepancies in inventory to operation manager.
- Introduced a credit check system for tracking and analysing customer debt, resulting in a reduction in bad debt of around 2.4 million rupees' annually.
- Identified and implemented strategies to reduce tax liabilities, resulting in a 6% reduction in overall tax payments.

● Intern

Swaz International | Jul 2022 - Aug 2022

Chemical Importer and processor.

- Collaborated with the accounts department to prepare reports on a monthly and quarterly basis.
- Responsible for managing and reconciling bank accounts.
- Tracking all transactions for accuracy and identified and addressed customer challenges.

● Product Development Executive

Namely.pk | Sep 2019 - Nov 2019

Selling customized products for end users and companies.

- Played a role in overseeing the development of a product line (Customized Wallets and corporate pens), which was met with great success upon its launch.
- Conducted data entry and verification to ensure data accuracy and completeness.
- Execute strategies for customer retention and loyalty, resulting in an 80% increase in customer retention.



● Sales Associate

TK Maxx | Nov 2023 - Dec 2023

Education & Training

2023 - 2024

● University of Essex

Master's degree Accounting and Finance,