



# Yarkin Özmen

CEMS Master's in International Management LSE & Koç University

London, UK

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## Links

[LinkedIn](#)

## Languages

French (Fluent)

English (Fluent)

Turkish (Fluent)

Italian (Basic)

## About

Highly motivated CEMS Masters in International Management graduate with a strong background in industrial engineering. Proven expertise in project management, financial analysis, and market research. Skilled in leveraging negotiation, communication, and critical thinking to deliver impactful solutions. Strong analytical skills complemented by fluency in multiple languages. Seeking opportunities to apply knowledge and skills in strategy, business development, and innovation. Passionate about driving growth and success in dynamic environments. Eager to contribute to organizations at the intersection of technology, business, and innovation. Open to new challenges and collaborations that foster professional development and create meaningful impact. Let's connect and explore how we can create value together.

### BRANDS WORKED WITH

AlphaSights

Bilkent University

Epsilon Kompozit Teknoloji ve Savunma Sanayi A.Ş.

European Space Agency - ESA

JMS Machinery Industry and Trade Inc.

Supply Chain Wizard, LLC

Yapı Kredi Invest

## Experience



### Client Services Associate

AlphaSights | Sep 2022 - Feb 2023

- Acted as a key liaison between clients and the world's leading business professionals, facilitating seamless communication and knowledge sharing
- Leveraged strong negotiation, communication, problem-solving, project management, and critical thinking skills to deliver effective solutions with a significant impact on client outcomes
- Utilized a variety of research tools and databases to gather and analyze data, ensuring accuracy and relevance in research deliverables

### Student Consultant for CEMS Business Project

European Space Agency - ESA | Jan 2022 - Jun 2022

- Collaborated with ESA to establish a sustainable space startup ecosystem, developing new financial instruments and fostering efficiency for improved outcomes in the European space sector
- Conducted market research, designed programs, and coordinated stakeholders to support space startups, delivering valuable recommendations and frameworks for ESA
- Received recognition for driving innovation and demonstrating project management skills

### Senior Year Project Engineer

Supply Chain Wizard, LLC | Sep 2020 - Jun 2021

- Led the digital transformation of a pharmaceutical company's factory operations by leveraging Artificial Intelligence and Machine Learning, resulting in a comprehensive and optimized end-to-end supply chain
- Achieved significant ROI improvements across key performance areas, including cost savings, throughput, risk reduction, and speed-to-market, through the successful implementation of AI and ML technologies

### Corporate Finance Intern

Yapı Kredi Invest | Aug 2020 - Sep 2020

- Contributed to Equity Capital Markets by actively participating in pricing analysis and conducting extensive company research for 2 successful IPOs, enabling informed investment decisions
- Engaged in Debt Capital Markets, assisting in the preparation and delivery of company presentations for a significant corporate bond is-

sue, showcasing expertise in financial communication and presentation skills

- Supported comprehensive financial analysis, financial modeling, and valuation efforts, providing valuable insights and contributing to informed investment decision-making processes

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- **Undergraduate Teaching Assistant**

Bilkent University | Sep 2019 - Jan 2020

- Undergraduate Teaching Assistant of the course IE-272 (Manufacturing Processes and Operations Analysis)
- Graded quizzes and homework, organized course materials for a seamless learning experience

- **Production Intern**

JMS Machinery Industry and Trade Inc. | Jul 2019 - Aug 2019

- Observed manufacturing process, conducted time studies and operation analysis to enhance the overall production as well as preparing reports analyzing the production systems and forecasted demands
- Working on methods to improve the ongoing manufacturing processes and increase the overall efficiency with implementations such as new line balancing techniques

- **Undergraduate Teaching Assistant**

Bilkent University | Feb 2019 - Sep 2019

- Undergraduate Teaching Assistant at the course IE-102 (Process Outlook for Industrial Engineering), one of the compulsory courses in Bilkent University's industrial engineering curriculum
- Graded quizzes and homework, organized course materials for a seamless learning experience

- **Project Intern**

Epsilon Kompozit Teknoloji ve Savunma Sanayi A.Ş. | Jul 2018 - Sep 2018

- Improved and documented company productivity by implementing Kanban principles and eliminating non-value-added process in order to increase efficiency
- Worked on increasing efficiency both in office and production systems

## Education & Training

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2021 - 2022 ● **The London School of Economics and Political Science (LSE)**

Master of Science - MS,

2021 - 2022 ● **Koç University**

Master of Science - MS,

2021 - 2022 ● **CEMS - The Global Alliance in Management Education**

Master's degree,

2020 - 2020 ● **Eindhoven University of Technology**

Bachelor of Science - BS,

2017 - 2021 ● **Bilkent University**

Bachelor's degree,

2016 - 2017 ● EPFL (École polytechnique fédérale de Lausanne)  
CMS,

2012 - 2016 ● Ankara Tevfik Fikret High School  
High School,