

# **Desola Banjo**

Growth Marketer | Copywriting | Email Marketing

- O Darlington, UK
- Desola is Available to work

Portfolio link

View profile on Dweet

## **Work Preference**

Location: Open to relocate

Pattern: Open to Full-time work

Employment: Freelance Assignments,

**Permanent Positions** 

## **Skills**

Direct Response Marketing (Advanced)

Email Marketing (Advanced)

Persuasion (Advanced)

Copywriting (Advanced)

A/B Testing (Advanced)

eCRM (Advanced)

## Languages

English

## About

I am passionate about copywriting and direct response marketing. I have been able to improve on this skill based on the experiences I've gathered over the years and by working across board with multiple niches. I am capable of working independently or as part of a team to develop highly converting and result-oriented marketing strategies.

#### **BRANDS WORKED WITH**

Basicbookkeeping Staffordshire

Garay Ecommerce Marketing Agency

Nelotechie

Smileys Africa

# Experience

# Growth Marketing

Nelotechie | May 2022 - Now

Contract NeloTechie Dallas, Texas

- •Increasing conversion rate of email marketing campaigns by 25% in less than 45 days
- •Direct Response Copywriting Developing and executing of marketing strategies, Re-evaluation of marketing strategies in place.

### Copywriter

Basicbookkeeping Staffordshire | May 2022 - Sep 2022

Contract BasicBookkeeping Staffordshire

- •Website Optimization with direct response marketing strategies.
- •LinkedIn profile optimization
- •Email Marketing
- •Revising and rewriting copy.

### Email Marketer

Garay Ecommerce Marketing Agency | May 2022 - Aug 2022

Writing copy for email marketing to increase revenue

•Studying and interpreting of analytical data to leverage on audience's attention

## Email Marketer

Smileys Africa | Jul 2020 - Oct 2021

Building, enhancing and monitoring automated email programs, including on boarding journeys and reactivation programs.

- •Building customer avatars for accurate targeting.
- •Writing targeted, engaging and direct-response content.
- •Writing highly-converting subjects to increase open rate & copy with clear CTA to
- •increase click-through rate A/B testing and interpreting analytical data to improve audience engagement and increase revenue