



Clément Bailly Gonod

E-commerce/Operation Manager

Paris, France

Clément is **Available to work**

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Work Preference

Location: Not looking to relocate

Pattern: Open to Full-time work

Employment: Permanent Positions

Skills

Office 365 (Advanced)

Operation Monitoring (Advanced)

Management (Advanced)

Finance Domain (Advanced)

Logistics Management (Advanced)

E-commerce (Advanced)

Purchase Management (Advanced)

Cost Control (Advanced)

International Operations (Advanced)

Production Management (Advanced)

Trade Show Management (Advanced)

International Sales (Advanced)

B2C (Advanced)

B2B Commerce (Advanced)

Website Building (Advanced)

About

Successful management experiences in Industry and Services companies Digital mutation of products and sales channel achievement Used to work in multicultural environment Synthetic and challenge oriented mind

BRANDS WORKED WITH

Completel

Creative Labs

Du Côté du Parc

Perenco

Secours Populaire Français (France) – National Service

Villa du Parc

Experience



General Manager

Du Côté du Parc | Jan 2007 - Jan 2022

- 25 workers – US\$480k Reverse painting on glass tabletop decoration - Fine craftsmanship
- Product development (from design to packaging)
- Production management (materials: glass, aluminium, zamak, MDF)
- Sales development (100% export): customer portfolio on 4 different continents B2B via international trade shows (Ambiente, M&O, Atlanta Gift, NY Gift, Index, etc) B2C via marketplaces (Etsy, Amazon, Artfire) and own online shop
- Administration (HR, Finance, Tax)
- Logistics (import/export)



Sales Manager

Villa du Parc | Jan 2003 - Jan 2007

- 5 workers Real estate agency
- Sales
- Support to financing customers (loan requests)
- Administration (HR, cash management, accounting)



Finance and HR Manager

Perenco | Jan 2001 - Jan 2002

- 160 workers – 40.000 barrels/day Junior oil company
- Administration (HR, cash management, accounting, sale of tax credits)
- Modelling of PDVSA contracts, OPEX and CAPEX fee calculation
- Reporting to HQ (France)
- Legal representative

Financial Controller

Completel | Jan 2000 - Jan 2001

- 250 workers – 15 loops in Europa & 2 hosting centres Telecom company (direct fibre connections)
- Reporting to HQ (USA)
- KPI preparation for press releases and institutional communication (press, investors)
- Internal audit (UK, German, French subs)



European Credit Risk Analyst + Financial controller

Creative Labs | Jan 1996 - Jan 2000

- 1.500 workers IT manufacturer (sounds and video cards)
- Reporting to HQ (UK)
- Quarterly closing for the 3 subs
- Risk management (based on financial data and on-site visits)
- Creditline authorization according to Risk Sharing Policy
- Cash collection

Hiring (Advanced)

Languages

English (Fluent)

French (Native)

Spanish (Fluent)

Italian (Basic)

● Internship

Secours Populaire Francais (Francia) – National Service | Jan 1994 - Jan 1995
70 workers (HQ)
-Projectsaudit
-Reports(real estate inventory, bookkeeping standards, etc)

Education & Training

1989 - 1993

● Paris I - Panthéon Sorbonne

Master, Economics