



Daniele Ben-tivegna

Retail Store Director at Loewe Harrods

📍 London, UK

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Languages

English (Fluent)

Italian (Native)

Portuguese (Basic)

Spanish (Basic)

About

Luxury Fashion Retail professional with twenty-four years of experience in both, corporate and on-site retail, including management of large teams, multi-site stores and sales. Known for achieving and often exceeding targets as well as high luxury standards, while building successful professional relationships across all levels in an organisation, both - internally and externally.

BRANDS WORKED WITH

- Belstaff
- Giorgio Armani
- JASPER CONRAN Flagship store
- LOEWE
- VERSACE Flagship store

Experience



● Store Director

LOEWE | Nov 2021 -

Responsible for promoting brand engagement and loyalty to customers, in particular by building strong relationships with top clients, in order to drive business and meet the store goals. Representing the company in all I do, while being a proactive sales professional. Having an oversight of all processes in store, I guarantee compliance with all procedures set by the Headquarters to ensure the store runs effectively and efficiently.

● Retail Director UK (Giorgio Armani, Emporio Armani, Armani Exchange, Armani Casa)

Giorgio Armani | Sep 2018 - Oct 2021

- Leading and building Giorgio Armani brands (Giorgio Armani, Emporio Armani, Armani Exchange, Armani Casa) in the UK market.
- Working according to the global and regional brand strategy to meet the UK retail market opportunities.
- Leading the team to drive sales and to implement clienteling strategies to engage its diverse client.
- Creating a superior and consistent experience for the clients.
- Faces opportunities to build on the brand's local and regional initiatives.
- Responsible for maintaining and championing the core values of the Giorgio Armani brands while attracting, developing and inspiring a team of top talent.
- Bringing an optimism, drive and energy to the team in order to grow Luxury Retail business of Giorgio Armani brands in the UK.



● UK Retail and Wholesale Manager

Belstaff | Jun 2015 - Jan 2017



● UK Retail Manager

Belstaff | Aug 2009 - Jun 2015



● Store Manager

Belstaff | Jan 2007 - Jul 2009



● Assistant Store Manager

Belstaff | Jul 2005 - Dec 2006

● Floor Manager

JASPER CONRAN Flagship store | Feb 2005 - Jul 2005

- **Senior Administrator Cashier**

VERSACE Flagship store | Jan 2001 - Jan 2005

- **Assistant Buyer**

Giorgio Armani | Jan 1999 - Dec 2000

Education & Training

2009 - 2012 ● **University of Essex**

BA Hons Business and Management,

1993 - 1998 ● **ITI Marconi**

IT Diploma National ITI Diploma