



Raj Thapar

Finance Director,
Commercially focused,
Company and/or Group

📍 Swindon, UK

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About

Always keen to learn and grow, I am a commercially focused finance professional with extensive experience in technology driven SME's and PLC's across sectors, including retail, FMCG and manufacturing.

With many having been under VC/PE ownership, I have added value at Board level as well as delivering both strategically and operationally to achieve a company's goals.

I have worked closely with IT/Systems experts throughout my career to improve business understanding, enhance performance, create KPI reporting and so helped in supporting the building & growth of ambitious organizations.

BRANDS WORKED WITH

AMS2052 Ltd

Northumberland Foods Limited

PERFORMANCE TIMBER PRODUCTS GROUP LIMITED

Various

Experience

● Group Finance Director

PERFORMANCE TIMBER PRODUCTS GROUP LIMITED | Jan 2014 - Mar 2023

- >Market leading supplier of high performance, engineered premium timber windows and doors.
- >Promoted from interim FD to FD of largest trading company in 2015 and then to Group CFO in 2017.
- >Originally owned by Graphite Capital Partners with successful exit/sale to Bergs AB, a £250m turnover Swedish quoted timber group in June 2021.
- >Group turnover grew from £23m in 2018 to near £44m in 2022.

● Finance Director

Northumberland Foods Limited | Jan 2008 - Jan 2011

- > PE backed purchase out of Administration of Added Value Frozen Veg Foods Supplier to major supermarkets
- > Turnaround within 18 months including increased annual sales and new launch of Ainsley Harriot range, plus £1m cost savings.
- > Key stakeholder relationships with Banks, Regional Development Agency, Northumberland County Council, Local and European Politicians.

● Freelance Finance Specialist

AMS2052 Ltd | Jan 2005 - Jan 2014

- Provision of Interim & Contract Finance skills with client base including:
- >Southrop Estates. Cotswolds based Premium Accommodation and Cookery School
 - >Major Bars Ltd, Head of Finance. S/West based pubs/nightclubs/hospitality SME group
 - >PCL Transport, Finance Director. Countrywide private family owned Logistical Transport business
 - >Joules Clothing, Finance Consultant. Fashion retail for Women, Men and Children
 - >Newbury Racecourse, Finance Manager. Horseracing and Hospitality & Concerts venue
 - >Ministry of Justice, FD of Corporate Services.
 - >I Want One of Those.com, FD / European Home Retail HO



● Financial Controller to Director of Planning

Various | Jan 1993 - Jan 2005

- >Allders Dept. Stores [VC backed retailer]; Director of Planning + Analysis
- >WA Turner [VC backed Supermarket supplier]; Financial Controller
- >Victor Chandler Gaming [Private -Betting]; Fin.Mgr. New Bus. Development

>WH Smith [Quoted -High St. retailer]; FC Stationery Business Unit
>Mark One (VC backed Clothing retailer); Financial Controller

Education & Training

- **ICAEW**
Chartered Accountant,
- **University of Hertfordshire**
BSc Aeronautical Engineering,