

# Anand Raj

Finance and Operations | |  
Christian Dior | Louis Vuitton

Toronto, ON, Canada

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## Languages

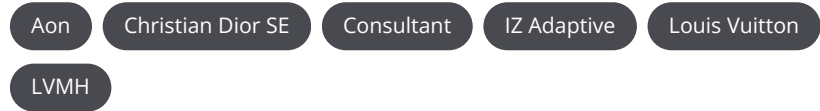
English (Fluent)

Hindi (Native)

## About

Hands-on professional, and a problem solver with a background in finance and operations. Collaborated with teams for finance and performance reporting, FP&A activities, budgeting, operations, internal controls, and project management (retail point of store openings, operational shift between zones, implementation of policy changes, retail and accounting IT platforms integration). Worked with teams in North America, Europe, Middle East, and Asia.

### BRANDS WORKED WITH



## Experience



### Financial Planning and Analysis

Aon | Aug 2019 - Nov 2020

- Performed month-end closing, and FP&A activities collaborating with business teams in the US.



### Finance and Operations Director

IZ Adaptive | Aug 2018 - Jul 2019

IZ adaptive, backed by VC funding, is the brainchild of Izzy Camilleri, one of Canada's foremost and most celebrated fashion designers who has won CAFA's coveted Women's Wear Designer of the Year Award. IZ adaptive's collection is available only on e-commerce platforms.

- Set up financial and operational systems for e-commerce stores launched in North America.
  - Liaised with a wholesale retailer, for the US market, on order fulfillment.
  - Managed budgeting, business analysis, and management reporting activities. Delivered business insights through variance reports leading to an evaluation of product category mix.
  - Strategized and managed offshore production (China and Bangladesh) needs working with suppliers and logistics providers.
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### Financial Controller

Christian Dior SE | Sep 2012 - Jan 2018

- Led a team for financial reporting, budgeting, and business finance activities for the retail entity.
  - Prepared and presented analysis for monthly, quarterly, and annual closing results compared to budget and forecasts.
  - Developed Financial Planning and Analysis processes for measuring KPIs to improve retail performance, and process effectiveness. Analyzed the productivities and sales evolution and guided brand teams on phasing out of 2 categories
  - Enforced and reassessed internal control systems across operations in compliance with policies and delivered clean audits.
  - Facilitated multiple projects by collaborating with various stakeholders. Assisted team to successfully make the operational shift from Europe to Asia,.
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### Financial Controller

Louis Vuitton | Feb 2009 - Aug 2012

- Directed financial and management reporting to regional and global head offices. Presented monthly, quarterly, and annual closing variations to budget leading to better cost management and controls.

- Streamlined the annual budgeting process and reduced by 20% time spent on assimilating and tabulating the data.
  - Strategized financial aspects along with business strategies for the retail business and reviewed financial investment proposals for network expansion.
  - Organized, as a project manager, opening 3 stores for the brand in collaboration with architects, consultants, and retail cross-functional teams.
  - Enforced and reassessed internal control systems across operations in compliance with local and group policies, benchmarking them with best practices.
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### ● Financial and Costing Controller, Interlux LVMH Asia Pacific, Hong Kong

LVMH | Jul 2006 - Dec 2008

- Managed budgeting, and P&L management for Interlux's multi-brand (Celine, Loewe, Kenzo, Givenchy, and Marc Jacobs ) manufacturing and sourcing operations. Formulated the organization's 3-year strategic plans as a core member of the management team.
  - Negotiated product-manufacturing costs at third-party-owned facilities in China and with suppliers across Asia. Centralized product-manufacturing costs and capacity management processes, across brands and manufacturers, leading to savings in manufacturing overheads..
  - Assisted in the global sourcing project to benchmark the sourcing parameters and facilitated transfer of best practices from European supplier base to China factories.
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### ● Finance and Performance Management

Consultant | Dec 2020 - Now

Finance and Operations, Restaurant Brands International-2022

RBI is one of the world's largest restaurant companies and owns iconic brands -Tim Hortons, Burger King, and Popeyes.

- Set up treasury back-office operations for new legal entities and repurposed existing accounts, across 3 locations, liaising with external stakeholders and internal teams (legal, tax, accounting, and IT).

Financial Planning and Analysis, Pet Valu Canada 2021 - 2022

- Developed and executed weekly forecasts to monitor performance and establish external guidance in a new public environment. (Revenues of 700 million USD; 600+ points of sales).
- Analyzed gross margins at the SKU level (8000+), and identified margin variances (< 50%) leading to a review of product pricing resulting in improved profitability.



### ● Finance and Logistics Manager

Louis Vuitton | Sep 2002 - Jun 2006



### ● Merchandising and planning intern, Hong Kong

Louis Vuitton | Mar 2002 - Aug 2002



### ● Supply Chain Intern

LVMH | Jul 2001 - Aug 2001

## Education & Training

### ● Visvesvaraya National Institute of Technology

Bachelor of Engineering - BE,

- **The Hong Kong University of Science and Technology**

Master of Business Administration - MBA,

- **University of North Carolina at Chapel Hill - Kenan-Flagler Business School**

MBA Exchange, Business Administration, Management and Operations