

Jide Eribake

Senior sales assistant

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Languages

English

About

I am a recent business and finance BSc graduate with a passion for a sales career. Experienced in customer service and sales, skilled in marketing, finance, management, and accounting. I am also eager to provide innovative tech solutions, build strong client relationships, and exceed sales targets. Excited to contribute to your team's success.

BRANDS WORKED WITH

Cheshunt Marriot Hotel

Nisa Local

Syft / Esprit Hospitality agency

Experience

● Senior Sales assistant

Nisa Local | Oct 2021 - Apr 2022

- Achieved consistent high sales growth by promoting products on the shop floor and providing exceptional customer service.
- Utilised excellent communication skills to interact with customers and effectively identify and fulfil their needs.
- Developed an extensive knowledge of products, enabling me to provide valuable insights and recommendations to customers.
- Actively participated in sales meetings and promotions to learn about new products and sales strategies.
- Worked effectively in a team, collaborating with colleagues to achieve sales targets.

● Sales Internship

Cheshunt Marriot Hotel | Nov 2018 - Jan 2019

- Developed strong communication, resilience, and sales skills as a Sales Intern by conducting extensive cold calls, successfully converting leads into valuable prospects.
- Assisted in acquiring new business, closing deals, and managing operational aspects of booked business.
- Collaborated with off-property sales channels and developed community connections to expand the customer base.
- Managed and developed relationships with key stakeholders, providing accurate turnover to management.

● Team leader/ Cashier

Syft / Esprit Hospitality agency | Jun 2018 - Jan 2020

- Developed exceptional communication and customer service skills as a cashier and in hospitality, providing top-notch customer experiences.
- Proven track record of exceeding sales targets through successful collaboration with colleagues from diverse backgrounds.
- Thrived in fast-paced and high-pressure environments as a waiter, mastering efficiency and adapting quickly to change.
- Demonstrated strong leadership skills and work ethic as a team leader, inspiring and motivating colleagues towards success.
- Consistently delivered exceptional customer service, understanding the importance of customer satisfaction in driving sales.

Education & Training

2019 - 2023

● Coventry University

Bachelor of Science,

2016 - 2019

● Bishops Stopfords School

BTEC Level 3 Business diploma,