



Lana Hardi Kamal

Sales development Representative

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Languages

English (Native)

Kurdish (Native)

Arabic (Basic)

Persian (Basic)

About

With a solid foundation in sales development and project coordination, I excel in customer service, communication, and negotiation. My experience includes greeting customers, CRM, and product demos, particularly in high street environments, showcasing my adaptability and proficiency in diverse retail settings. Basic English speaker.

BRANDS WORKED WITH

TCM Capital

People's Development Organisation (PDO)

Kutali Mzhda-

Experience



● Sales Development Representative

TCM Capital | Jan 2023 - Aug 2023

Developed excellent communication, interpersonal, and customer service skills that enabled effective outreach to potential clients in the R&D HMRC tax incentive. Proficient use of Microsoft Office, report writing, outreach, negotiation. Professional development, sales training, meetings, organization skills.

● Project Coordinator

People's Development Organisation (PDO) | Jun 2017 - Aug 2017

Coordinated and led a project to deliver aid in Northern Iraq at Dohuk Refugee Camp. Responsibilities included budgeting, travel, implementation and overseeing the key mission of the project, supporting women and children's rights.

Education & Training

● University of Sussex Immigration & Asylum Legal Clinic

Law with International Relations LLB,