# Dweet



# Mariame Oumou Souaré

l aspire to join a team that will allow me to fully express my potential through challenging missions.

◎ Choisy-le-Roi, France

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# Languages

- English (Fluent)
- French (Fluent)
- Spanish (Basic)

# About

Graduated with a Master's degree in International Business Development, I want to put my skills at the service of an ambitious and successful company. I aspire to join a team that will allow me to fully express my potential through challenging missions.

## BRANDS WORKED WITH



# Experience



## Sales Associate

## Valentino | Nov 2022 - Jan 2023

Welcome the customer: Analyze his request and advise him Offer additional sales or substitute products Clienteling - Participate in merchandising



## Runner

## Valentino | Sep 2022 - Oct 2022

Transfer of products between stock and the sales floor/fitting room Ensure the replenishment and storage of stocks Monitor the number of items available on the floor daily and replenish them - Monitor packaging stocks Analyzer of customer requests and advisors - Assist Stockists

## Marketing and sales manager

## Sunday Life | Feb 2021 - Sep 2021

Definition of the company's marketing and sales strategy - Design and publication of content on the website and social networks - Commercial prospecting: phoning, emailing campaign - Campain management Organization of the shooting of the collections -Elaboration of the looks for the shooting

## Business Administration & Digital Intern

## Phipps International | Jun 2020 - Sep 2020

Participated in the launch of the new website and online store - Assisted in the end-to-end management of e commerce and product launches Help with visual merchandising - Help with content writing Web Marketing - Accounting



## Community Manager

Touche Pas à Ma Com' | Jun 2019 - Sep 2019

Shooting - Management of social networks - Realization of statistics Contents Writing (website and social networks)



## Sales Director Assistant

### INFO-PRESSE | May 2018 - Sep 2018

Planning Management (Excel) - Stock management - Customer order management: organization of the supply chain Customer service - Salesperson recruitment



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## Isabel Marant | Feb 2023 - Mar 2023

- Reception of the products and stock them
- Qualitative and quantitative control of the products received
- Validation of the delivery notes, in accordance with internal procedures

- Place price tag on the products

- Methodical organization of the stocks for a good follow-up of the sales
- Transfer of the goods in the allotted time between the various sale points
- Check the stocks in order to identify their level and to carry out a report to the managers of the point of sale
- Organization of the yearly and periodical inventories
- Send back the old collections

### • Founder and creative director

#### Dedeme | Jul 2023 - Now

Artistic Direction - Photography and post production - Management of social networks and the website - Orders management - Customer service management - Marketing

# **Education & Training**

2019 - 2019 • LIM College Fashion merchandising, Fashion Business

## 2017 - 2021 ICD Business School

Master 2, International Business Development