



Rohit Saini

City Manager at Pedivan France
- Business Operations

📍 Paris, France

✅ Rohit's availability **should be discussed**

[Portfolio link](#)

[View profile on Dweet](#)

Links

 [LinkedIn](#)

Work Preference

Location: Open to relocate

Pattern: Open to Full-time work

Employment: Permanent Positions

Skills

Store Management (Advanced)

Team Management (Advanced)

Operation Optimization (Advanced)

Leadership (Advanced)

KPI Implementation (Advanced)

Sales Targets (Advanced)

Customer Satisfaction (Advanced)

Languages

English (Fluent)

French (Work Proficiency)

Hindi (Native)

About

I am a Master's qualified, Customer-focused Business Operations Manager with more than 4 years of international experience in Operations, Customer Relations, and Team & People Management. I am ambitious and always searching for better opportunities for my career advancement.

BRANDS WORKED WITH

Fnac Darty

Gorillas

Kyrion Technologies

Pedivan

Pizza Hut France

Experience



● Store manager - Warehouse/Darkstore Operations

Gorillas | Dec 2021 - Now

- Recruiting, Staff scheduling, leading, coaching & developing team of supervisors, Operation associates & bike crew to put together well organised Warehouse setup.
- Analysing data around P&L, sales, customers, staff performance, & order delivery to make informed decisions to achieve sales targets & fulfil KPIs.
- Ensuring high customer satisfaction rate, effectual operational processes, optimal product quality, health & safety standards, hygiene & cleanliness.
- Work collaboratively with many different stakeholders like suppliers, shift leads, bike crew, landlords, customers, neighbours etc.



● Store Supervisor - Warehouse/Darkstore Operations

Gorillas | Apr 2021 - Dec 2021

- Assisting Warehouse manager in managing staff, order delivery, customer satisfaction rate, minimizing wastes, efficient & productive working environment.
- Ensuring Optimal product quality & inventory accuracy, managing stock shipments, storage & shelf placement optimization.
- Communicating with supply chain, marketplace & other departments to manage operations & make sure that processes are implemented correctly.



● Service Manager

Pizza Hut France | Apr 2019 - Apr 2021

- Operational Flow Management - with Microsoft Dynamics 300 ERP to improve food & beverage management, engaging clients, suppliers & sales target.
- Inventory management - forecasting & purchasing by data analysis, verification, supply planning & managing stock deliveries.



● Junior Project Manager

Fnac Darty | Jul 2018 - Sep 2018

- Supply chain & logistics project coordination - data analysis, organisation of team meetings, documentation & presentation for the team.
- Change management - measure created by package elaboration using SQL, Integrity testing, detect & remove errors in Web Analytics Tools.
- Collaboration in projects like Drop-shipment with international partners for fast product delivery and Digital traceability of inventory to avoid inventory loss & delays.



● Software Development

Kyrion Technologies | Jun 2014 - Jul 2014

Worked on a team project to make a library management system (Java/ Netbeans platform). Was responsible for task assignment, project coordination and time management.



● City Manager - Business Operations

Pedivan | Dec 2022 - Now

- Executed Operation Launch - company setup, insurance, accountancy, warehouse setup, etc.
- Recruiting, onboarding, staff scheduling, training & leading initial operation team.
- Implementing strategies around the geographical, legal & other city aspects to optimize operations & improve services.
- Ownership of KPIs, sales targets, revenue generation, people management & partner relations.
- Monitoring H&S risks, procedures, and compliance with active licenses and regulations.

Education & Training

2017 - 2019

● IAE Gustave Eiffel

Master, Master of International Business

2016 - 2016

● ISEP - école d'ingénieurs du numérique

Certification, semester exchange , Computer Systems Networking and Telecommunications

2012 - 2016

● Chandigarh University

Bachelors, Bachelor of Computer Science Engineering