



Alberto Amadi

Senior Luxury Advisor | Temporary Manager R&D, Procurement, Product Engineering and Production Planning

📍 Pisa, Province of Pisa, Italy

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Languages

English (Fluent)

French (Fluent)

Italian (Fluent)

About

Senior Luxury Advisor / Temporary Manager with 30+ years of experience in R&D process management and leather sourcing for luxury brands and tanneries.

My entire career has been based on the management of procurement and product engineering for international Luxury brands. That is why I can set business processes related to purchasing, product development and production planning. In addition, I am characterized by the ability to lead CSR initiatives in terms of raw material traceability and plant's environmental footprint.

As an expert in tanning processes, I am able to identify and manage suppliers always aiming at improving quality while ensuring the on-time delivery of raw materials.

By hiring me, you will find a plug and play professional able to lead the full lifecycle of strategies and processes related to the development of shoes and leather goods for international luxury markets.

Aree di expertise:

Research & Development
Strategic Sourcing
Tanning Processes
Purchase Management
Production Planning
Supply Chain Management
Human Resources
Product Quality Certifications
Corporate Social Responsibility
M&A Advisory Services

BRANDS WORKED WITH

Alberto Amadi

Burberry

Conceria Marca 5 Stelle (Sa.ga.pell)

Consorzio Conciatori Toscani

Kabel Ltd

Soprea Srl

Experience

● Senior Luxury Advisor

Alberto Amadi | May 2022 - Now

Temporary manager seconded to customer brands during the setting of product sourcing and industrialization strategies. Latest projects:

- 2024 Aquazzura Italy srl: RM Research and Development, internal process redesign, design of RM Quality Standard, assessment of current Suppliers base, implemented a new procurement Strategy for a 20% RM saving.
- 2024 Furla spa Italy: R&D, procurement assessment. R&D process redesign for TTM improvement and Design to margin. Design of a new Procurement Target Operating Model with CIO. Design and implementation of a new Procurement function. Design and implementation of Cost Reduction Program to meet Saving required by a new Industrial Plan.



● Head of RM Procurement, Sourcing and Quality

Burberry | Dec 2013 - May 2022

In charge of assessing the corporate worldwide requirements and sourcing raw leather materials (€ 50M/yearly purchase). Main activities:

- Provided technical advice to the PD team on new products aiming at overall risk reduction, quality improvement and target profit margins
- Led supply chain management activities by leading the general assessment of each external partner. Quality grading and risk analysis on required materials

- Dealt with purchasing negotiations related to cost and processing times
- Managed product engineering activities by improving overall yield and quality

● **Head of RM Sourcing, Purchasing and Engineering**

Soprea Srl | Feb 2000 - Dec 2013

- Responsible for managing the relationships with Chinese traders such as Wai Wan Leather Co. and Goods Trading Co. engaged in the development of leather products
- Analysis of technical specifications, advice on materials selection or alternative solutions. Scouting and management of Italian suppliers
- Managed the full sampling process together with the following prototype development and product industrialization operations
- Promoted materials standardization by implementing procedures aimed at guaranteeing technical performance and product quality

Main final customers:

Kate Spade, Coach, Michael Kors, Fossil.

● **General Manager / Head of Production**

Kabel Ltd | Jan 1992 - Jan 2000

- Gathered technical requirements from the customer supporting both product development and raw materials selection
- Led the sampling operations for the customer and, after approval, managed the final production
- Tracked production progress and operational KPIs reached through the full management of 750 HR. Set up raw material flows, procurement planning and product quality final monitoring
- Full management of logistics flows and shipments

Main customer brands:

Diesel (500K items/year for 8 years), Benetton, Sisley.

● **Export Manager - Far East**

Consorzio Conciatori Toscani | Jan 1989 - Jan 1991

- Sales representative for 10 Tuscan tanneries towards target customers spread across Far East countries such as Korea, Taiwan, Singapore and Hong Kong
- Managed the sales networks operating in Asia. Performed market research and lead international sales strategies

● **Export Manager**

Conceria Marca 5 Stelle (Sa.ga.pell) | Jan 1987 - Jan 1989

- International market development support
- Attending trade fairs, preliminary scouting and arrangement of meetings with prospect client companies

Education & Training

1980 - 1984 ● **Technical Institute "C. Cattaneo"**

High School Diploma,