



Sara Pivato

International BBA student
from Italy

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Languages

French (Basic)

Italian (Native)

English (Fluent)

About

With a strong background as a Client Advisor at Ferragamo, I specialise in creating personalised shopping experiences and driving sales with exceptional customer service. Skilled in leading teams on the selling floor, I thrive in dynamic retail settings, always prioritising customer satisfaction.

BRANDS WORKED WITH

Hult Sense

Ferragamo

Hult Strategic Consulting (HSC)

Osteria Bellavista s.r.l.

"La Casa delle Farfalle" Blog

Experience

● Events Manager

Hult Sense | Sep 2023 - Now

Sense Network to establish event requirements, timelines and budgets.

- Demonstrating leadership and teamwork in consulting the team to determine event goals and needs prior to developing plans.
- Generating ideas and reaching out to guest speakers to make events more interesting and appealing to join.
- Planning and organizing the event throughout, including the creation of speeches for speakers.

● Client Advisor

Ferragamo | Feb 2023 - Jan 2024

with clients; managing and driving sales by understanding desires and creating hand-crafted experiences.

- Demonstrating active leadership on the selling floor, by coordinating a team of 3 people when assisting part-time in pop-ups, driving individual and team objectives and be accountable for sales results.
- Providing exceptional customer service experience by greeting, listening and assisting customers with their requirements.
- Maximized opportunities to cross-sell throughout the product range.
- Maintained the sales floor including ensuring the floor remains clear and tidy, and constantly checking that the display was appropriately ordered and aligned to the company policies and procedures.

● Junior Business Consultant

Hult Strategic Consulting (HSC) | Nov 2022 - Nov 2023

solution formulation, data analysis and interpretation.

- Undertaking short and long-term projects. Practiced problem solving abilities, organizational skills and time management.
- Collecting information about the client's business. Practiced mixed research methods (shadowing, interviews, surveys, reports etc.), comprehend data to unearth weaknesses and problems.
- Formulating resolutions with attention to the client's wishes, presenting concise reports and practical advice. Developed project management competencies, detailed plans including proposals for marketing campaigns.

● Head waitress

Osteria Bellavista s.r.l. | May 2021 - Jan 2022

- Managing 70+ covers per shift. Developed quick and organized working ethics.
- Welcoming 150+ guests per day and continuously assuring they were enjoying their time. Empowered communication and people skills. Managed pressure and handled full-occupancy situations.

- **Blogger**

"La Casa delle Farfalle" Blog | Jun 2020 - Oct 2020

Directing and Leading "La Casa delle Farfalle" Blog Portogruaro, Italy June 2020 - October 2020

- Managing and updating a blog by girls in a rehabilitation community.

Education & Training

2023 - 2023

- **LVMH GROUP**

LVMH, Luxury

2022 - 2025

- **Hult International Business School**

Bachelor of Business & Bachelor of Arts, Business Administration - Marketing

2017 - 2022

- **Liceo Ginnasio Statale G.B. Brocchi**

Italian Maturità Diploma, Socio-economic studies