



Marion Fauquet

French B2B Sales Lead

- O London, UK

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Work Preference

Location: Open to relocate

Pattern: Open to Full-time work

Employment: Permanent Positions

Skills

French (Advanced)

Spanish (Advanced)

Account Management (Intermediate)

Translation (Beginner)

Product Development (Beginner)

Sales Leadership (Beginner)

Languages

French

Portuguese

Spanish

English

About

BRANDS WORKED WITH

Guanabana Handmade

Huaywasi

Supreme Creations/bags of Ethics

Experience

French Sales Lead and UKAccount Manager

Supreme Creations/bags of Ethics | Jun 2019 - Now

Sale Cycle: From client project consultation, product design and development, pricing, negotiating, client orders management (including factory/courier/warehouse coordination), aftersales, client reconnection Other: Creation of mood boards and sales material, website and content translation, back office and sales team training, coordination between sales and marketing.

Sales and Marketing Intern

Guanabana Handmade | Oct 2018 - Apr 2019

Payment collection, account management, wholesale and retail orders management, stock and e-commerce platform management, catalogue design, online customer service.

Business Developer and Community Manager Intern

Huaywasi | Jul 2017 - Apr 2022

Social media strategies development, marketing email campaigns editing and copywriting, updating website, event organisation.